



JAVIER ENCINAS
Commercial Specialist – International Unit

Infrastructure UK
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PROFILE

Javier Encinas joined the international unit of Partnerships in 2007 and transferred to the international unit of Infrastructure UK (IUK) in 2010. Since 2007, Javier has been involved in providing support to overseas governments implementing PPP policy, programmes and projects. He coordinates IUK international support and training programmes. Javier is also member of the team looking at international cost comparisons for infrastructure delivery, leading the international work.

Prior to joining PUK, Javier worked for a French Multinational and for a Paris-based Think Tank, and undertook strategy consulting and corporate finance assignments with Citigroup and Roche in China, India, Switzerland and the UK.

Javier holds an MBA with Distinction and specialisation in Finance from Manchester Business School, in the UK, and M.A. and .B.A. degrees (*Diplôme de Grande École*) from the *Institut d'Études Politiques de Paris (Sciences-Po)*, in France. He is fluent in Spanish, English and French.

EXPERIENCE

INFRASTRUCTURE UK
Commercial Specialist

London, UK
2010 - Present

Infrastructure UK (IUK), successor of Partnerships UK (PUK), was established by Her Majesty's Treasury in 2009 to advise the UK Government on the long-term infrastructure needs of the UK and provide commercial expertise to support major projects and programmes and identify and address key cross-cutting issues. More specifically, IUK is the Government's primary strategic resource for the long-term planning, prioritisation, financing and delivery of infrastructure in the UK across sectors from energy and waste, to water, telecommunications and transport.

Javier transferred in 2010 as Assistant Director to IUK from the international team of PUK, and continues working with and supporting overseas Governments in the development of their own PPP programmes, sharing not only the lessons and experience from the UK PPP programme, but also those from other countries where PUK has worked and where IUK is currently working. Javier is also member of the team looking at international cost comparisons for infrastructure delivery, leading the international work.

PARTNERSHIPS UK PLC
Manager / Assistant Director

London, UK
2007 - 2010

Partnerships UK (PUK) was the public-private entity charged with the development and coordination of the United Kingdom Private Finance Initiative (PFI), a public-private infrastructure and social services programme which has, over the last 12 years, led to the signature of around 900 PPP contracts in various sectors (health, education, transport, real estate management, etc), for an accumulated value of more than £78 billion.



Javier Encinas joined the international unit of Partnerships (PUK) in 2007 and has since then been involved in providing support to overseas governments implementing PPP policies, programmes and projects. He coordinated all PUK's international training programmes.

ROCHE International Consulting Project, Corporate Finance Department	Switzerland, China, India 2007 –2007
CITIGROUP EMEA Group	London, UK 2006 –2006
RENAULT TRUCKS Analyst, Direction of International Affairs and Corporate Finance	Paris, France 2004 –2005
GROUPE D'ETUDES ET DE RECHERCHES SUR LES MONDIALISATIONS Coordinator of European Projects	Paris, France 2002 – 2004

EDUCATION

MANCHESTER BUSINESS SCHOOL (MBS) MBA with Distinction and specialisation in Finance	Manchester, UK 2007
CHINA EUROPE INTERNATIONAL BUSINESS SCHOOL (CEIBS) MBA Exchange Student	Shanghai, China 2006
INSTITUT D'ETUDES POLITIQUES DE PARIS (Sciences Po) B.A. and M.A. Economics, Political Science and Foreign Affairs <i>Diplôme de Grande École</i>	Paris, France 2002

MEMBERSHIP OF PROFESSIONAL ASSOCIATIONS

Alumnus of Manchester Business School, China Europe International Business School and Institut d'Etudes Politiques de Paris

COUNTRIES OF WORK EXPERIENCE

In Europe: UK, France, Spain, Switzerland, Russia and Kazakhstan
In the Americas: Brazil, Colombia, Mexico, Peru and Uruguay
In Asia: China, India and Vietnam
In Africa: Morocco

LANGUAGES

Fluent in Spanish, English and French